

# 2022 Power Leaders in Real Estate (Part 2)

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2022 Power Leaders in Real Estate: Part 2

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By [Jeff Zbar](#) – Correspondent, South Florida Business Journal  
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This year's Power Leaders and Power Brokers represent the top performers across the region's critical real estate sectors.

From commercial, retail, office and industrial space to the residential properties defining – and redefining – South Florida, these developers, architects, engineers, property owners and brokers are

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not only shaping our region. They're transforming what has become a global destination in a post-pandemic marketplace.

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What hasn't changed is their attention to what has made them successful. They're client- and market-focused, dedicated to the product, and committed to improving the region.

Two comments stood out. One was from a locally born commercial broker who wanted to leave his mark on his hometown.

The other was from another who said he went into real estate because "the fundamentals are timeless." As gentrification, infill and repurposing of properties grow vital to growth in a land-starved peninsula, real estate's fundamentals will ensure projects are pursued, numbers are met and clients are served.

For those named Power Leaders and Power Brokers this year, the timelessness of these fundamentals will bode well for our shared future.

Click here [to go to Part 1.](#)

Click here [to learn about the Power Brokers in Residential Real Estate.](#)

Click here [to learn about the Power Brokers in Commercial Real Estate.](#)

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### **Carlos Melo**

Co-principal, Melo Group

Miami



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Carlos Melo, Melo Group

Melo leads one of South Florida's most active residential real estate developers. Since arriving in Miami from Argentina in 2001, the family-owned and -operated firm has revived the city's Edgewater neighborhood, building 15 condominiums and rental buildings in Miami with almost 5,000 units completed or under construction.

Birthplace: Buenos Aires, Argentina

Education: Graduate, School of Architecture, Universidad de Belgrano

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### **Martin Melo**

Co-principal, Melo Group

Miami



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Martin Melo, Melo Group

MELO GROUP

Martin Melo has developed high-end residential towers, transforming once-blighted areas across downtown Miami. Most recently, the company delivered Downtown 5th, its first and largest development in Miami's central business district.

Birthplace: Argentina

Education: Degree, accounting, Universidad de Belgrano; Master, economics, Universidad CEMA

Enduring lesson from the pandemic: Keep working hard and with a positive attitude under any circumstance.

I define success as: Having the correct and efficient balance between all aspects in life: work, family, health, friends.

To unwind, I: Enjoy piloting airplanes. It makes me feel relaxed and takes my mind off work.

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